

HARDING January 2010 Home Sales Stats

Data compiled from the GSMLS. Deemed reliable, but not guaranteed. Sue feels that if you are in the market to buy or sell real estate in Harding, it is important to understand the trends in Active Listings, Days on the Market, and Listing to Sale Price ratio so that you can make an educated decision.

Address	Original List Price	List Price at Contract	Sale Price	DOM	BR	TBTH	Style
15 Post House Rd	\$995,000		\$995,000	\$900,000	61	54.1	Colonial

AVERAGE DAYS ON MARKET: 61 AVERAGE LISTING PRICE: **\$2,893,479**
 AVERAGE SALE PRICE: **\$900,000** % SALE PRICE / LIST PRICE: 90%

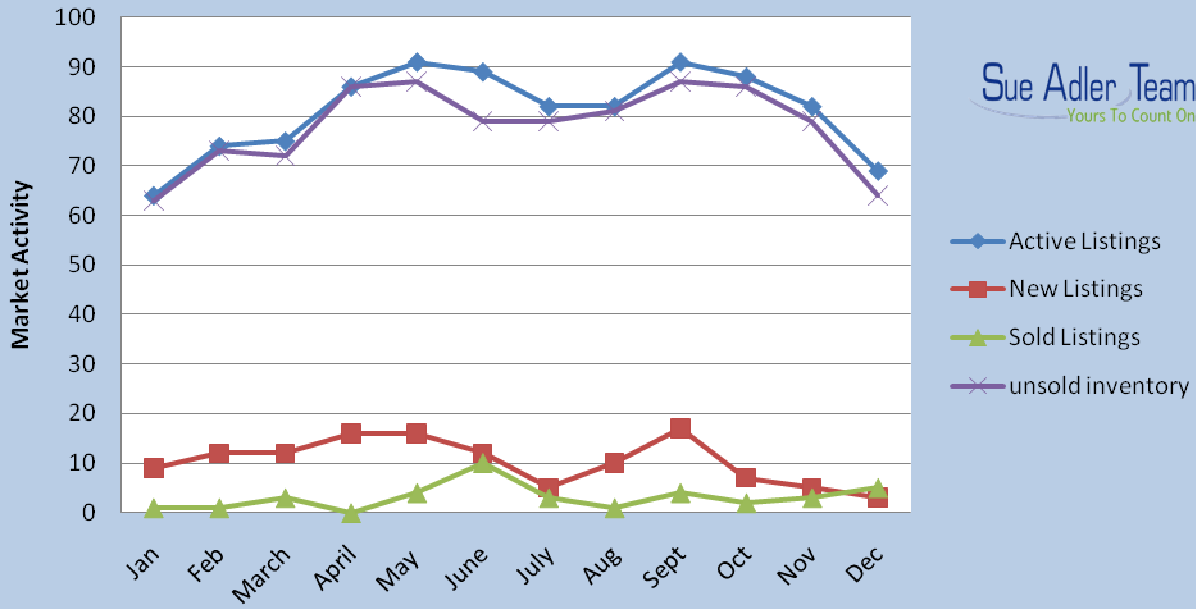
HARDING HOME SALE TRENDS January 2009 – January 2010

	Jan.2009	Feb.	Mar.	April	May	June
Average Listing Price	\$3,554,536	\$3,345,865	\$3,180,531	\$2,904,075	\$3,253,113	\$2,822,399
Average Sale Price	\$717,500	\$3,250,000	\$1,758,333	0	\$1,642,500	\$1,161,444
%Sale Price to List Price Ratio	93%	84%	80%	0	95%	86%
Days on Market	49	0	175	0	165	182
# of Active Listings	70	72	74	85	90	87
# of Closed Listings	1	1	3	0	4	9

	July	August	Sept.	Oct.	Nov.	Dec.	Jan. 2010
Average Listing Price	\$2,724,333	\$2,686,475	\$2,585,937	\$2,602,173	\$2,778,231	\$2,612,108	\$2,893,479
Average Sale Price	\$637,667	\$460,000	\$812,666	\$667,500	\$660,333	\$1,648,450	\$900,000
%Sale Price to List Price Ratio	96%	100%	94%	95%	93%	97%	90%
Days On Market	220	35	117	161	81	186	61
# of Active Listings	80	80	89	87	81	67	62
# of Closed Listings	3	1	4	2	3	4	1

Jan. 2009	Active Listings	New Listings	Under Contract	Sold Listings	Average	SP/LP
# Beds	Avg LP	Avg LP	Avg LP	Avg LP	DOM	%
1	\$440,000	\$0	\$0	\$0	0	0%
2	\$549,000	\$0	\$0	\$0	0	0%
3	\$865,215	\$715,967	\$0	\$0	0	0%
4	\$2,616,190	\$0	\$0	\$0	0	0%
5	\$3,901,333	\$3,976,000	\$4,572,500	\$900,000	61	90%
TOWN	\$2,893,479	\$3,277,421	\$4,572,500	\$900,000	61	90%

Harding Market Activity 2009



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PREMIER PROPERTIES
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